



# SKAGEN Focus

## Cheapness & Change

The art of common sense



# FLASH BOYS

## THE EVOLUTION OF WALL STREET



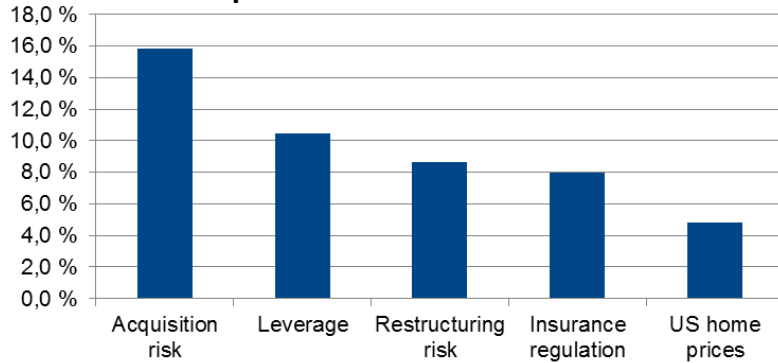
THE NEW BOOK  
BY MICHAEL LEWIS  
OUT NOW



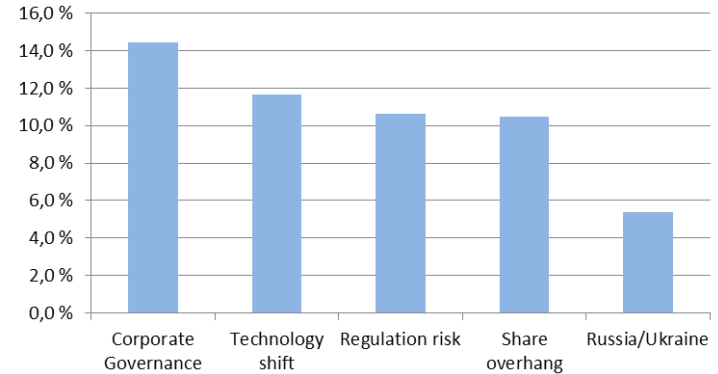
# Cheapness & Change

# Vår syn på risk: Fundamentala riskfaktorer

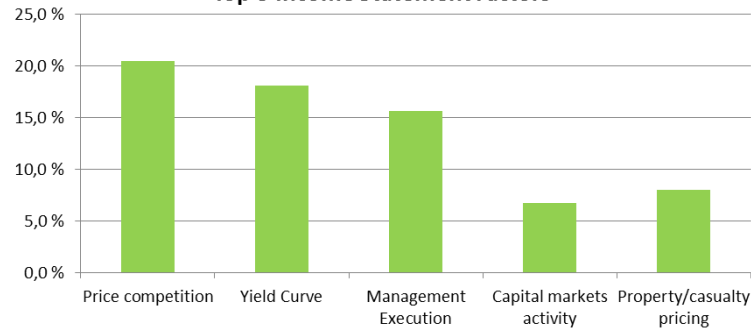
## Top 5 Balance Sheet Factors



## Top 5 ECO-system/Catalyst Factors



## Top 5 Income Statement Factors



LEONARDO  
NORTHEAST CHROMEHEADS  
2015 9/23



# Fraudvergnügen



# Under VW-skandalen deltog vi i börsintroduktionen av det tyska industribolaget Schaeffler

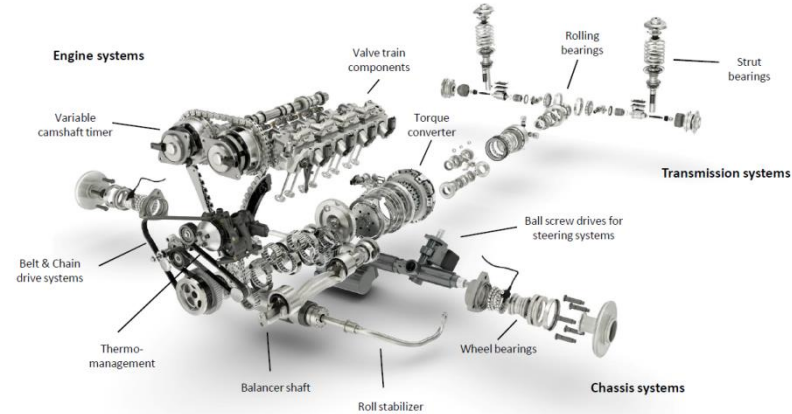
**SCHAEFFLER**



# SCHAEFFLER



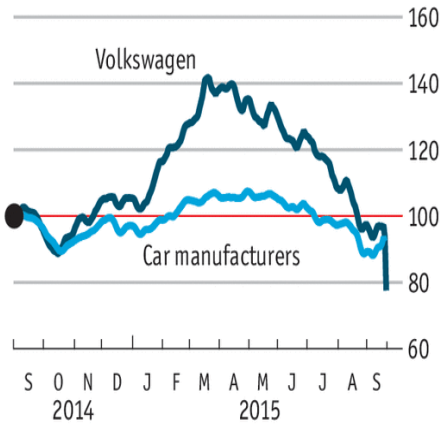
**Schaeffler share placing aims to pay down debt from 2008 takeover of Continental**  
By Chris Bryant in Frankfurt  
Sept. 22 (Financial Times) -- Schaeffler is gearing up for a public listing in Frankfurt to pay down debt from its ill-fated takeover of German peer Continental.  
T...



# Omvärlden vid börsintroduktionen

## VW-skandalen

September 1st 2014=100



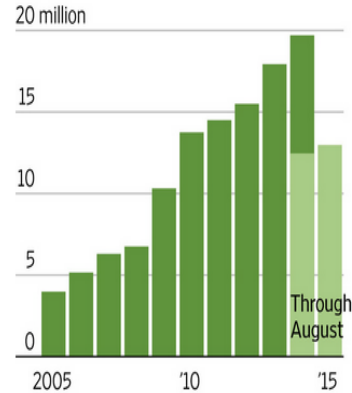
Sources: Thomson Reuters; *The Economist*

nomist.com

## Bilförsäljningen i Kina

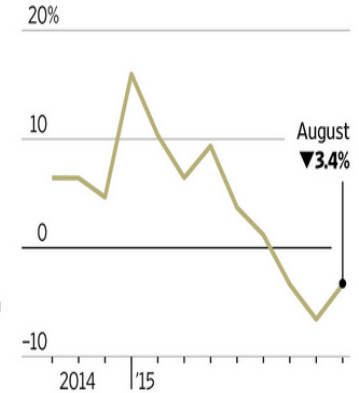
### Passenger-car sales

In millions of vehicles



Source: China Association of Automobile Manufacturers via CEIC

Monthly change from a year earlier



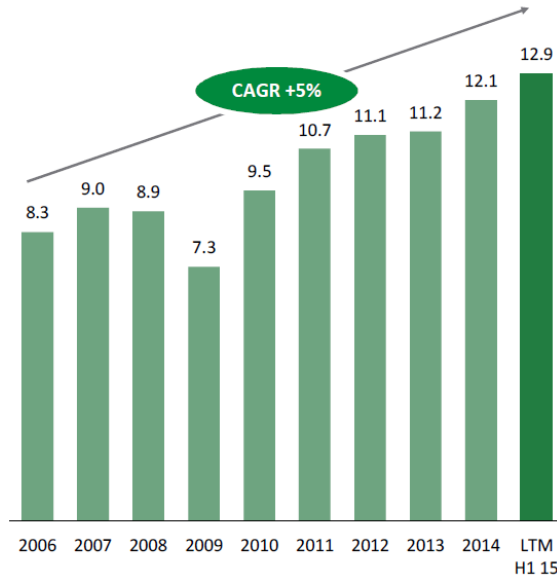
THE WALL STREET JOURNAL.



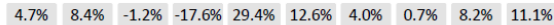
# Starkt track record: God tillväxt och lönsamhet

Development of sales 2006 – LTM 2015<sup>1)</sup>

in EUR bn



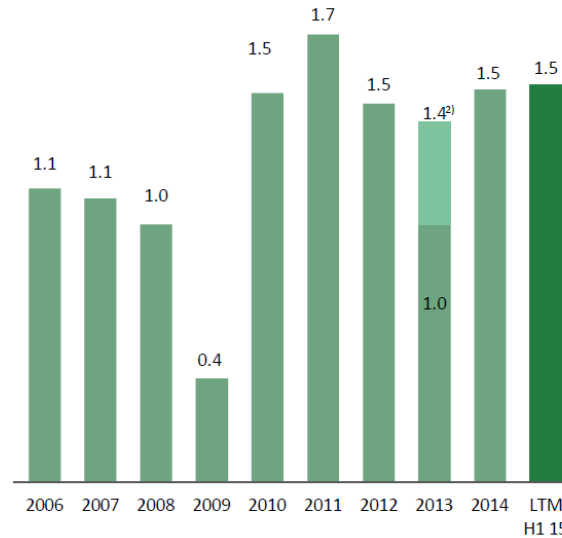
Sales growth (y-o-y)



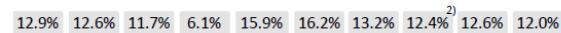
1) 2006-2010 relates to financials of a different entity (Schaeffler VZ GmbH)

Development of EBIT and EBIT margin 2006 – LTM 2015

in EUR bn



EBIT margin



# Olycklig timing för börsintroduktionen gav lägre värdering

- **Börsintroduktionskurs** : EUR 12,5
- **Lägre free float**: 11% på grund av mindre börsintroduktion, passade inte alla
- 30-40% **rabatt jämfört med kvalitetsbolag** inom industri och fordon
- **Fritt kassaflöde till market cap: 9 – 10%** vid starten, mycket attraktivt i absolut perspektiv
- Kursmål EUR 19 inom två-tre år, **uppsida över 50%**
- **Mycket begränsad nedsida** på EUR12,5

## Schaeffler Shrinks IPO as VW Turmoil Spoils Share Sale Plan (2)

- Shares to start trading four days later than initially planned
- Schaeffler conducting IPO in tranches amid market volatility

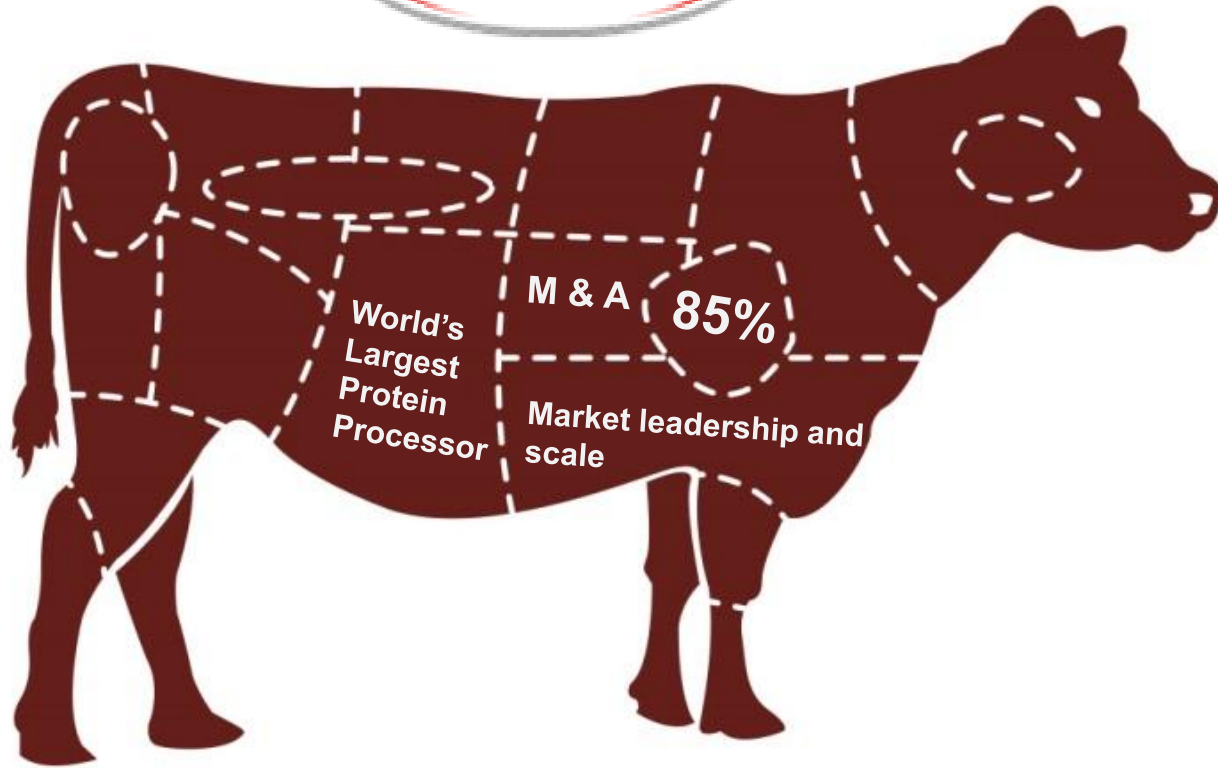
# Top 10 positioner i SKAGEN Focus

	Price	P/E 2015e	P/E 2016e	P/BV last	Price target	Upside to target %	Holding size, %
American International Group Inc	62,00	14,5	12,1	0,8	90	45%	8,79%
Carlsberg AS-B	612,5	20,5	18,8	2,1	822	34%	5,58%
SK Hynix Inc	30 750,00	5,1	6,3	1,1	65 000	111%	5,51%
SBI Holdings Inc	1 321,00	10,3	9,1	0,8	3 000	127%	5,07%
Citizens Financial Group Inc	26,20	16,6	13,8	0,7	35	34%	4,85%
China Telecom Corp Ltd	3,60	15,2	14,3	1,0	8	120%	3,94%
Jenoptik AG	14,40	17,2	15,9	2,0	20	39%	3,92%
Aercap Holdings NV	43,20	6,9	7,9	1,1	70	62%	3,78%
Aryzta AG	51,00	13,7	12,2	1,4	90	76%	3,15%
Pan American Silver Corp	6,50	-15.6	-187.0	0,7	12	85%	3,06%
<b>Top 10 positions</b>		<b>12,5</b>	<b>12,0</b>	<b>1,0</b>			<b>47,7%</b>
<b>Total Equity (32 positions)</b>							<b>97,0 %</b>
<b>Cash</b>							<b>3,0 %</b>
<b>Total Portfolio</b>							<b>100,0%</b>

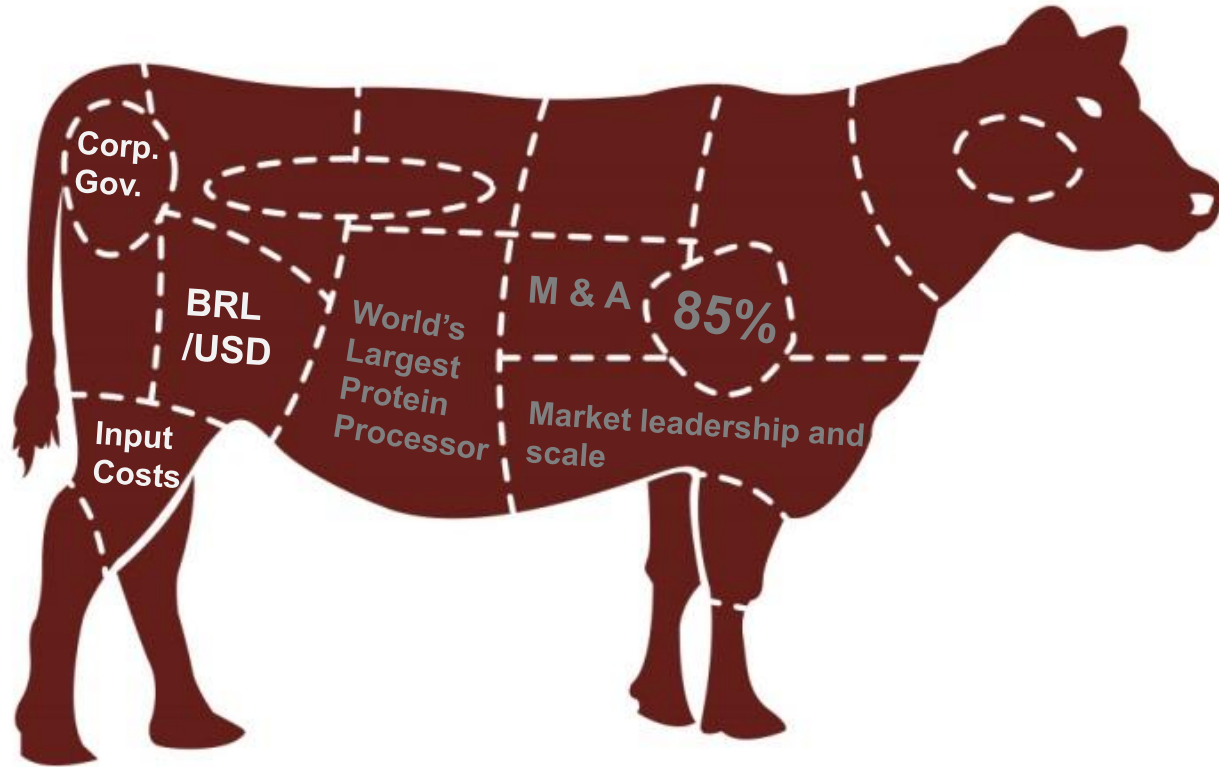
# Möjligheter i Brasilien



# Where's the beef?

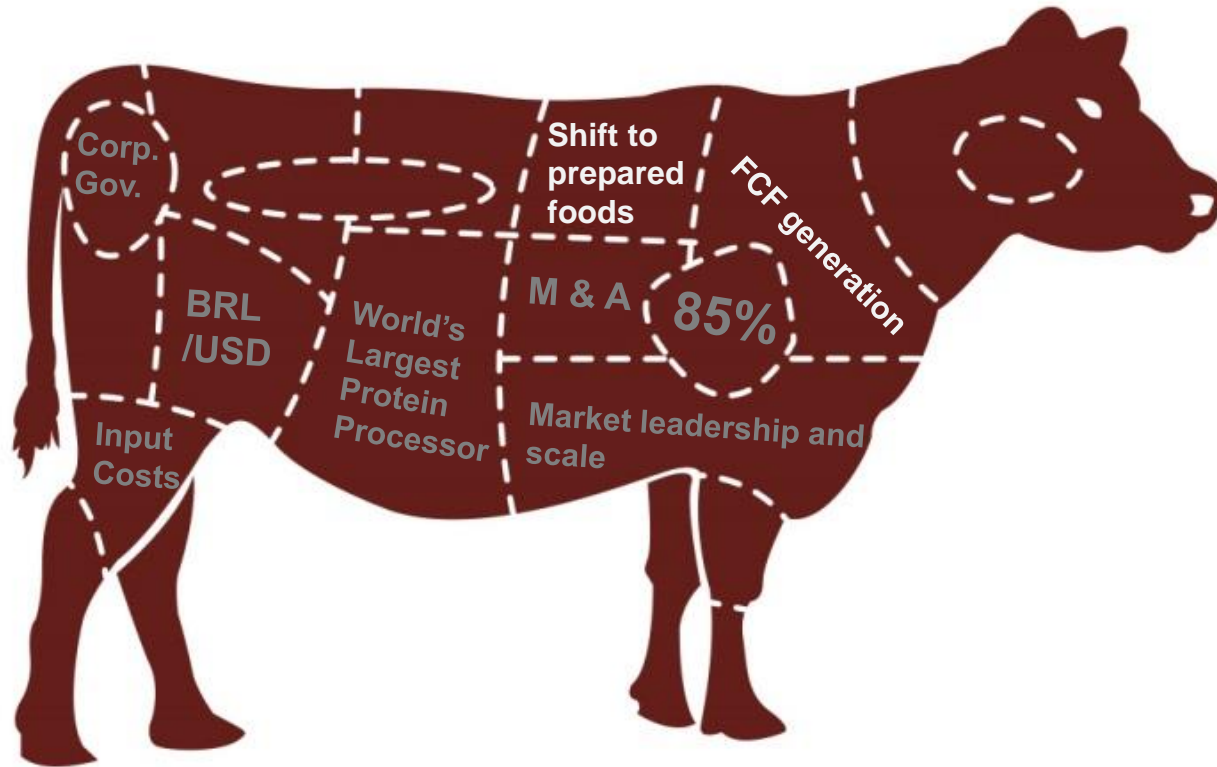


# Var finns riskerna?





# Katalysatorer för omvärdering (change)



# Kursmål



# Thank you!